

# Logistics Management Resources, Inc.



For more than 30 years Logistics Management Resources, Inc. (LMR) has been providing 3<sup>rd</sup>-Party Logistics services to multiple shippers across all truck modes. While we started as a petro-chemical bulk truck 3PL, LMR's customer network has expanded to include dry van, flatbed, import/export drayage, inventory management and specialized over-the-road hauling. As a Responsible Care®, ISO certified and non asset-based provider, LMR qualifies and manages all carriers from a strictly neutral basis. Our goal is simple: deliver the perfect order, safely, every time!

## Primary Services:

- ▶ Carrier Qualification
- ▶ Order Management: Scheduling, Dispatch, Delivery, Carrier Service
- ▶ Freight Invoice Accrual, Audit, Payment
- ▶ RFP/RFQ Management, Rate Negotiation
- ▶ **TMS** Solutions, Web-Portal, Customized Metrics Reporting

## Fee Structure:

- ▶ Per Transaction
- ▶ Fixed Monthly Invoice
- ▶ % Transportation Spend
- ▶ Shared Savings
- ▶ One Line-Haul Rate Per Lane

## Carrier Management:

- ▶ Multi-Modal
  - ▶ Tank
    - ▶ Liquid / Dry
  - ▶ Truckload
    - ▶ Hazardous Materials, Waste / Temperature Controlled/Totes
  - ▶ LTL
  - ▶ Containers
    - ▶ Drayage / Equipment
  - ▶ Rail/Truck Transload
  - ▶ Inventory Management
  - ▶ Import/Export with Puerto Rico
  - ▶ Flatbed
  - ▶ Heavy-High-Wide
  - ▶ Vacuum
  - ▶ Roll-Off, Dump

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[www.lmri.com](http://www.lmri.com)

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## Industries Who Trust Us



## Case Studies

### The Client (Hazardous Waste)

#### Challenges Faced

- ▶ 27 Separate facilities and operating processes for Purchasing, Transportation, Inventory Control, Contracts, Documentation and Waste Manifests.

#### Solutions Delivered

- ▶ Centralized order dispatch, invoice payment.
- ▶ Consolidated transportation spend by site, and carrier.
- ▶ Implemented web-based electronic order and payment processes .
- ▶ Qualified and standardized 100 carriers to meet LMR's safety and contract provisions.
- ▶ Created web-portal reporting access for site and corporate personnel to secure load counts, schedules, pricing and approved carriers.
- ▶ Matched product shipped with required carrier equipment.

#### Benefits

- ▶ Reduced total freight spend 12.6%.
- ▶ Streamlined payment process for invoicing 7-10 days after delivery.
- ▶ Client pre-approval process for carrier accessorial charges.
- ▶ Full-time, on-site staff.



### The Client (Airport Deicer Fluids)

#### Challenges Faced

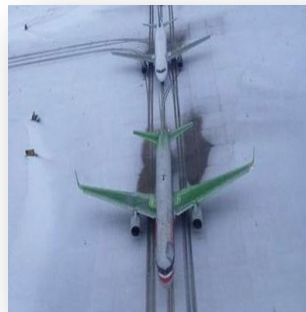
- ▶ 90% of all orders require immediate delivery.
- ▶ Product arrival updates required at 15-minute intervals.
- ▶ Field-based inventories required.

#### Solutions Delivered

- ▶ Customized, web-based portal.
- ▶ Increased delivery capacity.
- ▶ Real-time delivery/inventory performance data.

#### Benefits

- ▶  $\geq 99.3\%$  Delivery performance. (2008-2013)
- ▶ Sales increases for delivery performance.
- ▶ Full-time, on-site staff.



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